



Medical Equipment RFP
Vendor Q&A
8/15/25

	Vendor #1
Q1	In the situation where we do not have the ability to source the exact item requested, are you open to similar/equivalent alternate options?
A1	Potentially, but we may elect to purchase our standard from another source. If you do this, please call out that you are offering a different item due to not being able to source the requested item. We do not want to substitute items when you can source the exact item we have requested.
Q2	What is the final facility name and address that the items will be delivered to?
A2	Please see page 2 of RFP for address. Location name will be El Rio Stone Health Center.
Q3	Does the facility have a raised loading dock or is a lift gate truck required?
A3	Please reference Exhibit B per RFP.
Q4	Will deliveries be made to the ground floor only or will they be going to multiple floors?
A4	Please reference Exhibit B per the RFP.
Q5	If multiple floor delivery/install, does the install team have access to a passenger elevator or freight elevator, or is stair carry required?
A5	Yes, there are two elevators near dock.
Q6	Does existing equipment need to be removed?
A6	No. This is a new building, no equipment will be removed.
Q7	If existing equipment is being removed, is it a like-for-like removal (e.g. removing an old exam table and replacing with a new one)?
A7	This is a new building, no equipment will be removed.
Q8	Is wall mounting required?
A8	No, El Rio Health Facilities team will be installing wall mounted equipment.



Q9	Can the delivery/install be done during normal business hours (8 am – 5 pm)?
A9	Yes, delivery will be done during normal business hours.
Q10	Are there any special labor requirements?
A10	Unload, place, and haul away trash from packaging materials will be required.
	Vendor #2
Q11	Is El Rio allowing submittal for equivalent items in lieu of the items requested on the RFP list? Meaning, if there is a table made by ABC mfr listed on the RFP, would El Rio be open to reviewing pricing for an equivalent table by a different mfr/ vendor?
A11	Potentially, but we may elect to purchase our standard from another source. If you do this, please call out that you are offering a different item due to not being able to source the requested item. We do not want to substitute items when you can source the exact item we have requested.